



WORKFORCE DEVELOPMENT BOARD OF VENTURA COUNTY

BUSINESS SERVICES COMMITTEE MEETING

Tuesday March 12, 2019

10:00 a.m. - 11:30 a.m.

Ventura County Community College District
(District Santa Rosa Rm 209)
761 E. Daily Drive, Suite #200
Camarillo, CA 93010

AGENDA

10:00 a.m.	1.0 Call to Order and Agenda Review	Jesus Torres
10:02 a.m.	2.0 Public Comments <i>Procedure: The public is welcome to comment. All comments not related to items on the agenda may be made at the beginning of the meeting only.</i>	Jesus Torres
10:04 a.m.	3.0 Approval of Minutes: February 12, 2019	Committee Members
10:10 a.m.	4.0 Committee Chair Comments	Jesus Torres
10:15 a.m.	5.0 WDB Regional Plan Implementation Grant: Update	Bruce Stenslie
10:40 a.m.	6.0 Employment Training Panel (ETP)	Yvonne Jonason
11:00 a.m.	7.0 America's Job Center of California: Update	Jaimé Duncan
11:15 a.m.	8.0 Committee Member Comments	Committee Members
11:30 a.m.	9.0 Adjournment	Jesus Torres

Next Meeting

April 9, 2019 (10:00 a.m. – 11:30 a.m.)

Ventura County Community College District

761 E. Daily Drive, Suite #200, Camarillo CA 93010

Individuals who require accommodations for their disabilities (including interpreters and alternate formats) are requested to contact the Workforce Development Board of Ventura County staff at (805) 477-5306 at least five days prior to the meeting. TTY line: 1-800-735-2922.



WDB Business Services Committee Meeting

Tuesday, February 12, 2019

10:00 a.m. - 11:30 a.m.

Ventura County Community College District (District Santa Rosa Rm 209)
761 E. Daily Drive, Suite #200, Camarillo, CA 93010

MINUTES

Meeting Attendees

The Business Services Committee met on Tuesday February 12, 2019. In attendance were Committee members Jesus Torres (Chair), Stephen Yeoh, Heidi Hayes, Marybeth Jacobsen, WDB staff Talia Barrera; and guests Yvonne Jonason (Employment Training Panel), Christy Norton (America's Job Center of California-WIOA), Jaimé Duncan (Adult and Family Services-WIOA).

1.0 Call to Order and Agenda Review

Jesus Torres called the meeting to order at 10:08 a.m. No changes were made to the agenda.

2.0 Public Comments

No Public Comments

3.0 Approval of Minutes

Motion to approve: Heidi Hayes

Second: Stephen Yeoh

Minutes Approved

4.0 Committee Chair Comments

Jesus Torres shared with the committee new initiative and focus for the committee, which will include strategies to support business and identify areas of opportunity for business support.

5.0 Regional Plan Implementation Grant Update: Business Services & Workforce Study

Heidi Hayes presented to the committee the results of the Business Services Survey. The online survey was conducted with 125 Ventura County businesses and the sample was a representative mix of the Ventura County Region by location, industry, and number of employees. The intent of the survey was to learn what services and resources to businesses are perceived to be of value, and what programs and services might be worth further discussion. The survey is in alignment with the CWDB Regional Plan Implementation workplan, which will help identify the programs that the WDB is promoting to address the skilled workforce deficits we face as a region. Copies of the study are available on the Workforce Development Board website at: www.workforceventuracounty.org. As a result of this survey, the committee will be working to identify the areas of need, including regional economic indicators related to business services.

6.0 America's Job Center of California: Update

Jaimé Duncan and Christy Norton provided an update on the activities and events at the America's Job Center of California. The AJCC team is currently working on providing support to approximately 15 WARN notices received from October 2018 resulting in support to over 300 employees. The use of OJT's has increased within the past few months, with a more noticeable focus on Insurance Services. The AJCC continues to focus on supporting and align staffing on the sectors identified by the WDB.

7.0 Committee Member Comments

No committee member comments

8.0 Adjournment

Jesus Torres adjourned the meeting at 11:35 a.m.

Next Meeting

April 9, 2019 (10:00 a.m. – 11:30 a.m.)

Ventura County Community College District

761 E. Daily Drive, Suite #200, Camarillo CA 93010

Employment Training Panel

The Employment Training Panel (ETP) is a joint business-labor state agency that funds training to ensure employers have the skilled workers they need to compete locally and globally.



ETP's success is the result of several unique features:

Employer-driven training

Companies decide which workers need training, develop their own training plans, and select their own trainers.

Business investment

Employers invest in the training, matching the equivalent of at least one dollar for every dollar spent by the State for training.

Performance based contracting

Contractors earn funds after a trainee completes training and is retained in a job at a required wage for at least 90 days.

Customization

Training is customized to meet the needs of employers and provide high-wage, high-skill, secure jobs for workers.

"BioMarin Pharmaceutical, Inc. is a leader in delivering therapies for chronic and degenerative genetic conditions. Ongoing technical training is a critical component of our industry, and our [ETP-Funded] training program has been critical to strengthening our workforce and operations."

Marty Richard, Executive Director of Technical Operations Compliance,
BioMarin Pharmaceutical, Inc.

ETP has accomplished the following since 1982:

\$1.5B REIMBURSED TO EMPLOYERS

80.5K BUSINESSES WITH TRAINED WORKERS

1.1M WORKERS TRAINED

ETP training results in:

\$1 = \$4
IN FUNDS SPENT ON TRAINING IN BENEFITS TO CA ECONOMY

Average hourly earnings for trainees who completed ETP-funded training:

\$29.29 FOR INCUMBENT WORKERS

\$13.78 FOR NEW HIRES



For more information visit etp.ca.gov
or call us at 916.327.5640

Supporting California Businesses



ETP prioritizes its funding to provide training for:

Small businesses

60% of businesses served by ETP employ 100 or fewer workers, representing over 2,600 small business employers and 17,000 trainees in Fiscal Year 2016/2017 alone.

Priority Industries

ETP prioritizes training for industries key to the State's economic health, including manufacturing, biotechnology, agriculture, nursing and healthcare, construction, high technology services, multimedia/entertainment, goods movement and transportation logistics.

Clean Technology to Support Climate Transition

ETP targets training for firms employing "clean technology" methods, including; solar energy generation; energy distribution and conservation; clean air and water; and reduction of landfills.

Targeted Populations

ETP reaches traditionally underserved populations such as workers in high unemployment areas, agricultural workers, veterans, individuals with disabilities, at-risk youth and ex-offenders.

Apprenticeship

ETP prioritizes construction apprenticeship as well as apprenticeship training in non-traditional sectors, such as IT, healthcare, and manufacturing.

Did you know?

No General Fund monies are used to support ETP. ETP is funded through the Employment Training Tax (ETT), paid for by California employers who participate in the Unemployment Insurance system.

ETP directly supports state and local economic development efforts as one of California's key incentives for business expansion.

"At Applied Materials, our innovations make possible the technology shaping the future. We are committed to retaining a loyal, stable workforce in the Silicon Valley by investing in the skills of our employees. The resources provided through ETP will accelerate employee training programs needed to continue the State's leadership in the clean technology industries. We are proud to partner with ETP in this endeavor."

Ajey Joshi, PhD, Applied Materials



For more information visit etp.ca.gov
or call us at 916.327.5640



STATE OF CALIFORNIA
Employment Training Panel



Gavin Newsom GOVERNOR

FOR IMMEDIATE RELEASE: March 5, 2019

CONTACT: Geri Giron

(916) 327-5578

News Release

Employment Training Panel Awards Butte-Glenn Community College District \$600,000 to Train 600 Workers for Camp Fire Cleanup and Emergency Response

SACRAMENTO – The State of California’s Employment Training Panel announced that it approved a nearly \$600,000 contract to the Butte-Glenn Community College District to train 608 workers through Butte College for hazardous debris cleanup and emergency response in the aftermath of the Camp Fire.

“With the massive efforts underway to clean up the debris and contamination from the Camp Fire, the Employment Training Panel is pleased to support the training and certification required of debris maintenance workers,” said Employment Training Panel Executive Director Stewart Knox. “More than 18,000 structures were burned and 50,000 residents were displaced by the wildfire, and this training can help workers secure jobs on current and future fire recovery projects.”

The Training Place, Butte College’s workforce development center in Chico, will provide Hazardous Waste Operations and Emergency Response (HAZWOPER) training and certification for cleanup and debris maintenance workers. Many of the cleanup sites require certified personnel to handle disposal of toxic materials. With nearly half of the workforce in Butte County affected by the Camp Fire, certified HAZWOPER companies will face a short supply of workers for the cleanup and recovery efforts. The Training Place plans to certify approximately 350 of the trainees in hazardous waste operations to address current workforce needs and long-term disaster recovery efforts.

“The partnership between the Employment Training Panel and Butte College, The Training Place will provide the ability to rapidly respond to the immediate Camp Fire recovery training needs,” said Annie Rafferty, Director of Butte College, The Training Place. “Clients shared the critical need to focus training on retaining key talent and upskilling employees to replace those who were forced to leave Butte County due to the loss of their homes. Local contractors expressed commitment to further develop the skills of newly certified HAZWOPER workers hired for the massive debris clean up and community rebuild effort. Together, Butte College and ETP will meet the recovery needs by providing advanced technical equipment training, new supervisor training and continuous improvement training. On behalf of our clients, Butte College, The Training Place appreciates ETP’s immediate support during this critical time.”

The Employment Training Panel is the state’s premier program supporting job creation and retention through training. The panel reimburses employers for the costs of training existing

PROJECTS APPROVED
February 22, 2019
REVIEW AND ACTION ON PROPOSALS

<u>Contractor</u>	<u>City/County</u>	<u>Contract Amt.</u>
<u>North Hollywood Regional Office</u>		
<u>Aerojet Rocketdyne, Inc.</u>	Los Angeles, Ventura	\$269,360
<u>AHMC Greater El Monte Community Hospital LP, dba Greater El Monte Community Hospital</u>	Los Angeles	\$193,440
<u>Alta Los Angeles Hospitals, Inc. (Amendment)</u>	Los Angeles	\$139,047
<u>B&B Manufacturing Co.</u>	Los Angeles	\$111,800
<u>Clima-Tech LLC (Amendment)</u>	San Bernardino	\$46,280
<u>Cosmetic Group USA, Inc.</u>	Los Angeles	\$106,470
<u>Greater San Fernando Valley Chamber of Commerce (Amendment)</u>	Los Angeles, Orange, Ventura, Santa Barbara, San Bernardino	\$249,205
<u>Grifols Biologicals Inc.</u>	Los Angeles	\$395,200
<u>Niagara Bottling, LLC (Amendment)</u>	San Bernardino, San Joaquin	\$42,912
<u>Providence West Valley Healthcare Center dba Providence West Valley</u>	Statewide	\$618,904
<u>Pyramid LA Management L.P. dba Sheraton Gateway Los Angeles Hotel (Amendment)</u>	Los Angeles	\$221,550
<u>West Hills Hospital dba West Hills Hospital & Medical Center</u>	Los Angeles	\$311,220
<u>San Diego Regional Office</u>		
<u>Advanced Composite Products and Technology, Inc. (Amendment)</u>	Orange	\$49,998
<u>E. Cubics LLC dba QBICS Career College</u>	Orange	\$199,170
<u>Edwards Lifesciences LLC</u>	Orange	\$353,106
<u>Employers Group Service Corporation (Amendment)</u>	Statewide	\$324,194
<u>Hunter Industries Incorporated</u>	San Diego, Los Angeles	\$458,640
<u>Love 2 Learn Consulting LLC</u>	Orange	\$118,560
<u>Modern Times Drink, Inc. (Amendment)</u>	San Diego, Los Angeles, Orange	\$34,580
<u>Prelude Systems, Inc.</u>	Orange	\$111,800
<u>Riverside Community College District, Office of Economic Development</u>	Riverside, San Bernardino, San Diego, Orange, Los Angeles	\$470,005
<u>Society of Manufacturing Engineers</u>	Statewide	\$319,080
<u>VanLaw Food Products, Inc.</u>	Orange	\$177,918
<u>San Francisco Bay Area Regional Office</u>		
<u>Abbott Vascular, Inc.</u>	Santa Clara, San Mateo, and Riverside County	\$603,200

Proposals Approved By Delegation Order

For 11/27/18 – 2/11/19

≤ \$75,000

<u>Contractor</u>	<u>City/County</u>	<u>Contract Amt.</u>
<u>North Hollywood Regional Office</u>		
<u>Alyn Industries, Inc. dba Electronic Source Company (Amendment)</u>	Los Angeles	\$18,252
<u>Brascia Builders, Inc.</u>	Los Angeles	\$22,880
<u>Custom Fibreglass Manufacturing Co. dba SNUGTOP</u>	Los Angeles	\$63,180
<u>Digital Media Management Inc.</u>	Los Angeles	\$9,568
<u>Ender Technology Corporation dba EnderTech</u>	Los Angeles	\$20,800
<u>iWorks, LLC</u>	Los Angeles	\$55,640
<u>Metrex Valve Corp.</u>	Los Angeles	\$29,120
<u>Motivo Engineering, LLC</u>	Los Angeles	\$68,120
<u>Rich Products Corporation</u>	Los Angeles	\$57,330
<u>Solarponics, Inc.</u>	San Luis Obispo	\$26,780
<u>Southwest Machine and Plastic Co. dba Southwest Plastics Co.</u>	Los Angeles	\$23,920
<u>San Diego Regional Office</u>		
<u>Architects Orange, LLP</u>	Orange	\$11,232
<u>BMS Holdings LLC dba Black Mountain Systems, LLC</u>	San Diego	\$49,400
<u>CovalentCareers, Inc.</u>	San Diego	\$26,130
<u>Cucamonga Valley Medical Group, Inc.</u>	Los Angeles, Riverside, San Bernardino	\$67,340
<u>Earth Tek Engineering Corporation</u>	San Bernardino	\$41,860
<u>Gradelink Corporation</u>	Orange	\$35,360
<u>High Light Electric, Inc. (Amendment)</u>	Riverside	\$29,146
<u>Hixson Metal Finishing</u>	Orange	\$63,570
<u>Inland Empire 66ers Baseball Club of San Bernardino, Inc.</u>	San Bernardino	\$16,120
<u>Katie Wagner Social Media, Inc.</u>	Orange	\$13,260
<u>Keithly-Williams Seeds, Inc.</u>	Imperial and Monterey	\$4,940
<u>Midas Technology Inc. dba Phoenix Audio Technologies</u>	Orange	\$26,520
<u>Murrietta Circuits</u>	Orange	\$74,620
<u>Nongshim America, Inc.</u>	San Bernardino	\$65,780
<u>PCX, Inc.</u>	Orange	\$18,720
<u>QB Medical, Inc.</u>	San Diego	\$13,520
<u>QC Manufacturing, Inc. dba Quietcool</u>	Riverside	\$74,724