(a) The AJCC has regular staff meetings with all AJCC staff (I.e. the staff of all collocated partners regardless of program) to build relationships, provide updates on center activities, and discuss strategies for AJCC improvement.

The AJCC convenes All AJCC staff meetings on a quarterly basis during which time all staff from collocated partners are invited to attend. In addition, AJCC partner meetings are also held including collocated and non-collocated partners on a bi-monthly basis to build relationships, provide updates on program changes and information impacting all partners such as performance measures.

E-mail regarding WIOA AJCC Partners Operations Meeting

Ambriz, Nancy	
From:	Flack, Lauri
Sent:	Wednesday, June 01, 2016 3:12 PM
To:	Hernandez, Jesse; Ambriz, Nancy; mikesanders@conejoadulted.org: apenner@mrpk.on bbedkett@ojaiusd.org: "Batista, Diana"; michele arao@simivalleyusd.org; Carolyn.vang- walker@adultedventura.edu; Pcastieman@vcoe.org; Mtj1421@yahoo.com; bluskin@vcccd.edu; mary.navarro-aldana@edd.ca.gov; "Agustin.huerta@edd.ca.gov; 'cesar.valladares@edd.ca.gov'; kathy.harner@dor.ca.gov; Ctafoya@vcccd.edu; anpprmox@verizon.net; victoria.jump@ventura.org; Beckin@sercalifornia.org; jmata@cet2000.org; thockett@ca-vc.org; mazariegos.rosia@jobcorps.org; caidin@sbcqlobal.net
Cc:	Dascomb, Anne; Moore, Cheryl
Subject:	WIOA AJCC Partners Operations Meeting
Attachments:	MOU Addendum.pdf
Follow Up Flag:	Follow up
Flag Status:	Flagged
Categories:	High Priority
services to the communi	will be working together in American Job Center of California (hereafter AJCC) to provide ty. Based upon you being identified as the "Point of Contact" at the previous March 22, 2016 to the next discussion about the development of the AICC in Ventura County.
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We won't reach closure or consensus on all of the above at this first meeting, and I am sure there will be other issues to address. Given that we are creating a new entity, this will be the first of many productive discussions for us to create a vision and plan or "operations manual", if you will, for the AICC. We look forward to a great first session.

Please RSVP for yourself and another staff member you may choose to bring to Anne Dascomb at 477-5308 or by emailing her at anne dascomb@ventura.org by close of business Monday, June 13.

On behalf of the AJCC partners,

Lauri Flack

Ventura County Human Services Agency

MOU Highlights:

Local Board Recertification Plan is due <u>March 30, 2016</u>. The state board will recommend approval of local WDB board plan if it assures compliance with several key activities for PY 2016-18. The key elements of this Recertification impacting CSD includes:

AJCC Partner MOU development: The one-stop delivery system includes <u>six core programs, Required</u> Partners and Optional Partners.

<u>WDB responsible for is a well-articulated MOU.</u> Local WDB Boards with the agreement of the chief elected official (CEO), are responsible for entering into a MOU with each of the AJCC partners that outlines the operations of the overarching one-stop delivery system [WIOA Section 121(c)].

*IT is my understanding from WDB Staff that they plan on creating only one MOU vs. individual MOUs with each partner.

Additional impacts to CSD in this Recertification process:

- Selection of AJCC Operator(s) with CEO agreement/competitive process
- · AJCC Operator procurement or waiver granted
- AJCC Career Services provider (Adult, Dislocated Worker and Youth) provider procurement or waiver granted (The procurement of the AJCC programs is currently only a state requirement that is meeting a lot of opposition since it is not a federal requirement)

Phase I: Service Coordination

For Phase I, Local Boards are expected to work with all of the required and optional partners in their Local Area to develop an agreement regarding the operations of the local one-stop system as it relates to <u>shared services and customers</u>. Phase I of each MOU must be completed no later than June 30, 2016.

Phase II: Shared Resources and Costs

For Phase II, Local Boards should build upon the agreements established in Phase I and determine how to best support their established service delivery model through the sharing of <u>resources and costs</u>. Phase II of each MOU must be completed no later than December 31, 2017.

The two-part schedule is being provided in order to allow time for other key WIOA milestones.

WIOA AJCC Partners Operations Meeting 6/14/16, 2 to 5pm VCCCF Board Room <u>Agenda</u> Welcome and introductions--All participants Agenda review and facilitator role—Lauri Overview WIOA's AJCC-Mary Oxnard site overview—Lauri What operational issues do we need to discuss and achieve consensus on?-- All participants Take Top three issues and discuss—All participants 3:30 Break 3:45 Continue discussion--All 4:45 Identify action items and next steps--All Meeting evaluation--+'s and what to change--All 5:00 Adjourn

AJC System Development (from 6/14/16 WIA AJC Partner meeting)

Developing the AJC Team: Management/Partners

Understand all of the agencies; what they do; and what their objectives are

Identify best contact person within each system/agency/institution (use service mapping) job aids

Develop training for AJC support staff; AJC reception staff; staff everywhere (in all partner agencies)

Develop training/cross training for all staff in AJC / training events

Developing AJC Services

Develop AJC Service Guiding Principles (accessible, comprehensive, relevant to local labor market demands, culturally sensitive, non-duplicative)

Solicit customer input about their needs:

Job seekers (motivation assistance, translation assistance)

-) Employers (demand occupations, required KSA's, required certificates)

Develop service menu that results in an employed customer (matrix?)

Service menu components: Assessment----service plan(s) development-----plan execution---employment

Potential Service Plan content: (a customer may be involved in multiple plan activities simultaneously)

Career exploration (Career Pathways

Work preparation (resume, interviewing skills, etc.)

Education (diploma, or equivalency: GED, HS, AA, and BA)

Certificate or certification in specific occupational field

Training leading to employment (O) ↑ ≠ ITA)

Internship leading to employment

Apprenticeship leading to employment

Subsidized employment leading to unsubsidized employment

Work preparation tests (typing)

On site interviews

Assistance with work documentation

Support services

Job placement

Job retention support

Career advancement training (incumbent worker)

Next career exploration

Facilitating AJC Customer Access/Utilization: Customers = Job seekers and Employers

Provide customer computer literacy training.

Offer technically friendly customer training

Define training access: 24/7; 8 to 5

How can we address the digital divide and the need some customers may have to get financial assistance to purchase a computer?

Achieving AJC System Outcomes

Identify shared metrics via metrics mapping (education, employment, aid cessation, increased earnings and include AJC customer experience metrics via customer surveys)

Determine how we will collect data on participants (referrals; outcomes).

Maybe a clearing house of all data?

Maybe an interactive directory/site accessible to all partner users where data is regularly posted?

Identify various MIS systems: CalJOBS, CalWIN, NEMOQ, etc.

Will need IT support.

AJC Communication

Customers:

Determine how we "market"/ communicate to the unemployed/job seekers customers (vehicle)

Market with clarity about who provides what training for what disciplines or jobs (content)

Employers-develop vehicle and content

General public-develop vehicle and content

Media—develop vehicle and content

AJC management and partners:

Regarding daily AJC management: conversations, emails, meetings, website

Regarding AJC partners participation: conversations, emails, meetings, website

AJC System Evaluation

Consider AJC Advisory Board

Develop regular schedule of evaluation; QA/QC

Identify means for communicating and celebrating evaluation and outcomes

(b) Partners have agreed to provide training to all AJCC staff on a regular basis.

At our AJCC bi-monthly partner meetings, we include "Spotlight" on partner services to highlight and share information about services impacting one partner program that volunteered to provide a presentation. In addition, partners are provided invitation to provide partner services at various staff meetings including AJCC Joint Supervisor Meeting, One-Stop Consortium or other AJCC staff meetings (Title I; CalWORKs).

Partner Spotlight at Partner Meeting



Barry L. Zimmerman Director

America's Job Center of California Location: Ventura College

April 11, 2017 3:00-5:00 PM

<u>Agenda</u>

Agenda Review

Introductions

Partner - "Spotlight" - Ventura College Career Technical Education

MOU Phase II

Partner Matrix Information

Meeting Date:

Upcoming AJCC Events:

- o Feria Campesina August
- o WIOA System Training- Pending
- o Resource & Career Opportunity Fair (AJCC Consortium and Probation)
- o Employer Forum (Recognition to employers who support our training)

Next Meeting Location: TBD

Partner Spotlight at All Joint Supervisor meeting



Barry L. Zimmerman Director

America's Job Center of California AJCC Joint Supervisor Meeting October 9, 2017; 3:00 - 4:30 p.m.

<u>Agenda</u>

Agenda Review

Review Action Items

- Partner Spotlight David Mason and Sylvia Meza-Tallada, Ventura County Office of Education
- All staff meeting 10-19-17 from 3:30 5 p.m. for the 1st Quarterly Meeting
- Agenda Topics; PICs;
- · Safety Committee Update
- · Career & Resource Job Fair update
- Cultural Diversity Event, Tuesday, October 31st, 3:30 5 p.m.
- RSC Staff Capacity (how are staff doing?).
 AJCC Certification Phase I; Phase II
- YEOP Add staff in RSC
- VITA update
- Use of Conference Rooms

Next Meeting: Monday, November 13, 2017, 3:00-4:30 p.m.; Timber Room

Partner spotlight at Consortium Meeting



Director

AJCC One-Stop Operator Consortium Meeting January 29, 2018 3:00 p.m. – 5:00 p.m. Agenda

New Agenda Items:

Dr. Alexandria Wright – Ventura College collaboration Events Committee Update – Time Certain (Cynthia Muro) AJCC Partner Meeting Agenda - February 22nd at 3 - 5 p.m. Regional Training Coordinator Oxnard Adult Education - ESL VCOE - Update AJCC Hallmarks

Ongoing Agenda Items:

AJCC - Complaint Process and Form (Job seekers and employers) Basic Career Services - WP and WIOA Title I Coding/Tracking of Services Career & Resource Fair - East County Employer Forum - Joint Activity with WDB Annual Awards? Veteran's Job Fair YEOP Presentation at team meetings Customer Satisfaction Survey – Survey Monkey Apprentice Track - CET

Announcements:

Next Meeting: Monday, Feb---=== 3:00 - 5:00 p.m., Sespe Room Notes:

(c) There is a capacity building and/or professional development plan for staff and partners. Training is currently under development and is in progress for a future date.

Rick Record Training

Summary: This training will provide a comprehensive walkthrough each of the WIOA Common Measures for Adult, Dislocated Worker, and Youth Programs Best suited for: AJCC 1.) Rick Performance -Performance Indicators Staff Record Indicators and and Reporting -Reporting - Meeting Meeting Performance Learning Objectives: Performance · Understand the six WIOA Common Measures · Review the operational parameters for each Common Measure · Identify reportable individuals vs. participants

Civic Solutions Training

2.) Civic
Solutions
Initiatives
- Works,
LLC (CSI Works)

Case Management: Key to High Performance and High-Quality Customer Service Customer Career
Assessment and
Planning, Customer
Skills Assessment
Strategies, Motivating
Staff and Building
Capacity, Performance
– Understanding of
Contractual
Performance Goals,
Case Management

Course Description: AJCC Staff will hear how to engage and retain both job seekers and employers. The proactive support allows staff to get a realistic snapshot of each client, develop a strategy to overcome barriers, and abjectively document each interaction. As we learn about the history of each client, we make data driven recommendations on what services are appropriate. Done correctly, the Career Coach (Case Manager) maintains compliance and creates a file system that is always ready to be audited. This system supports high quality Follow-Up and maximizes program performance.

Learning Objectives:

- How to Engage clients
- How to Document status
- How to build successful foundations for client success
- How to execute plans that support employees and employers.

(d) All AJCC staff have received training on the services of the one stop partners, eligibility for those services and the process of referring customers to partners. Some training has been provided and additional training is in progress.

All AJCC staff -have been invited to attend:

One System for all and all for one: Serving People with Disabilities – All of us can, but do we?

Date: 05/24/ and 05/25/18



CWA Presents:

EDD Traveling Disability Resource Coordinator Training

One System for All and All for One: Serving People with Disabilities - All of Us Can, but Do We?

Coming to the Ventura Region:

Thursday May 24th, or Friday May 25th, 2018 9:00 AM – 4:00 PM West Oxnard Job and Career Center (AJCC) 2901 N. Ventura Rd., Suite 310, Oxnard, CA 93036

This training is brought to you by EDDs Disability Employment Initiative (DEI) team. Join us for a 1-day session in 4 modules to bring your region best practices and perspectives discovered through CA's DEI efforts to improve service delivery to Individuals with Disabilities in your region. This training will be offered twice and will present the same information at both sessions May 24th and 25th, 2018. Modules offered include:

- 1. One System for All and All for One
 - Serving People with Disabilities: All of Us Can, but Do We?

WINDMILLS

This program is designed for Human Resource, hiring managers and supervisors to successfully include persons with disabilities as an excellent labor resource. It focuses on attitudes and human factors, as well as concerns and issues related to legal requirements and accommodation. Participants will:

- Explore the fears, biases and myths that create barriers for employees who become disabled through work or non-work related injuries and illnesses.
- Provide effective techniques for hiring and increasing retention of employee's with disabilities.
- Create a catalyst for integrating these techniques and resources strategically into existing Diversity programs.

This presentation is a disability attitude change program that addresses the roots of emotions, fear and lack of knowledge from which unconscious and unintended acts of bias arise. The intent of the program is to focus on abilities and the diversity of our workforce.

"Fantastic insight into the lives and obstacles surrounding those with disabilities." -ADECCO Hiring

Windmills training was provided on April 2017 to all AJCC staff by the Department of Rehabilitation.

AJCC staff will be invited to these, probably end of June or early July.

Module #1: WIOA Overview

Module #2: Module #2: WIOA Administration, Structure, & Funding

Module #3: Module #3: WIOA Reporting & Performance

the

(e) All AJCC staff has received training on how to use labor market information to help customers identify career pathways and develop in demand skills and credentials and find jobs.

https://www.caljobs.ca.gov/vosnet/Default.aspx

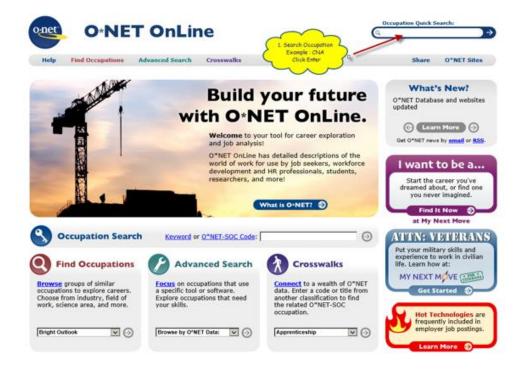
1.



2.



https://www.onetonline.org/







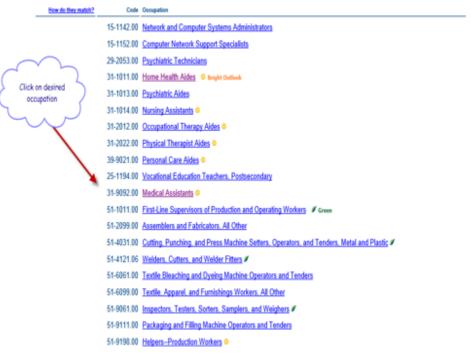
Help Find Occupations Advanced Search Crosswalks

Share O*NET Sites

Quick Search for:

Showing top 20 occupations for cna. Closest matches are shown first.

The following terms have been used to augment your search: "can". You may wish to check your spelling and search again if you received unexpected results.



Occupations 1-20 of 58 shown. Show all occupations



Job Zone

Title Job Zone Three: Medium Preparation Needed

Education Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

Related Experience Previous work-related skill, knowledge, or experience is required for these occupations. For example, an electrician must have completed three or four years of apprenticeship or several years of vocational training, and often must have passed a licensing exam, in order to perform the job.

Job Training Employees in these occupations usually need one or two years of training involving both on-the-job experience and informal training with experienced workers. A recognized apprenticeship program may be associated with these occupations.

Job Zone Examples These occupations usually involve using communication and organizational skills to coordinate, supervise, manage, or train others to accomplish goals. Examples include hydroelectric production managers, travel guides, electricians, agricultural technicians, barbers, nannies, and medical assistants.

SVP Range (6.0 to < 7.0)

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Education



back to top

Credentials



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Interests



Interest code: SCR

- O Social Social occupations frequently involve working with, communicating with, and teaching people. These occupations often involve helping or providing service to others.
- Conventional Conventional occupations frequently involve following set procedures and routines. These occupations can include working with data and details more than with ideas. Usually there is a clear line of authority to follow.
- Realistic Realistic occupations frequently involve work activities that include practical, hands-on problems and solutions. They often deal with plants, animals, and real-world materials like wood, tools, and machinery. Many of the occupations require working outside, and do not involve a lot of paperwork or working closely with others.

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Work Styles

Wages & Employment Trends



Top industries (2016) Health Care and Social Assistance

Source: Bureau of Labor Statistics 2016 wage data (F) and 2016-2026 employment projections (F). "Projected growth" represents the estimated change in total employment over the projections period (2016-2026), "Projected job openings" represent openings due to growth and replacement.

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Job Openings on the Web



back to top

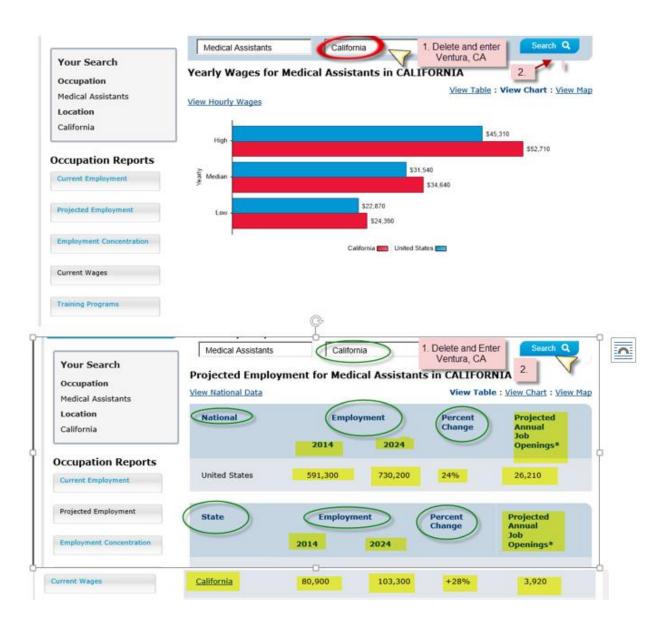
Sources of Additional Information

All 8 displayed

Disclaimer: Sources are listed to provide additional information on related jobs, specialties, and/or industries. Links to non-DOL Internet sites are provided fo your convenience and do not constitute an endorsement.

- · Accrediting Bureau of Health Education Schools ₽
- American Medical Technologists Ø
- American Society of Podiatric Medical Assistants Ø
- Joint Commission on Allied Health Personnel in Ophthalmology
- National Center for Competency Testing ©
- Occupational Outlook Handbook: Modical accistants (9)





https://www.careeronestop.org/ExploreCareers/explore-careers.aspx





http://www.labormarketinfo.edd.ca.gov/



Labor Market Information

The Labor Market Information Division (LMID) is the official source for California Labor Market Information. The LMID promotes California's economic health by providing information to help people understand California's economy and make informed labor market choices. We collect, analyze, and publish statistical data and reports on California's labor force, industries, occupations, employment projections, wages and other important labor market and economic data.

California Labor Market - Current Status



LMI Data Library

EDD Data Library
 Historical Labor Force Data
 Local Area Profiles

Online Services

What's New in LMI
 California Occupational Guides
 GIS Services and Maps

General Information

Contact LMI
 Custom Data Services

Steps for LMI Report and Hourly Wage Report from the ONET Report:

- 1. Locate the Occupation through www.onetonline.org
- Occupation Search by: <u>Keyword</u> or <u>O* NET-SOC Code</u>:

 e.g. cosmetologist
- 3. Click Enter or Click on the search arrow next to the field box (shows up on the web page)
- 4. Selectthe Occupation: e.g.

39-5012.00 Hairdressers, Hairstylists, and Cosmetologists Bright Outlook

- 5. Review the report . . . print the entire report single sided
- 6. Selectthe Wages & Employment tab
- 7. Click on the State wages: 'Local Salary Info.'
- 8. A pop-up window will appear: select California from the pull-down menu. .

 Then click Go
- 9. Second pop-up window will appear with the Yearly wages in California
- 10. Click on the 'Open in new tab' . . . located on the bottom of the pop-up window
- 11. The window will expand to full-view: enter Oxnard, CA or Simi Valley, CA in the Location field
- 12. Click: Search
- 13. The window will show the Oxnard-Thousand Oaks-Ventura, CA for the Ventura

 County LMI
- 14. Print the Wage Report showing both Yearly and Hourly
- 15. Include this ONET Hourly Wage report with the Intake Packet



(f) All AJCC staff has received training on how to effectively assist customers in registering with CalJOBSSM and how to match customers to available jobs.

CalJOBSSM Training for AJCC Staff.

How to create an account

Click on the Not Registered Yet to begin the steps by steps process to create an account



How to set up Virtual Recruiter

From the Job Seeker Services tab select Virtual Recruiter

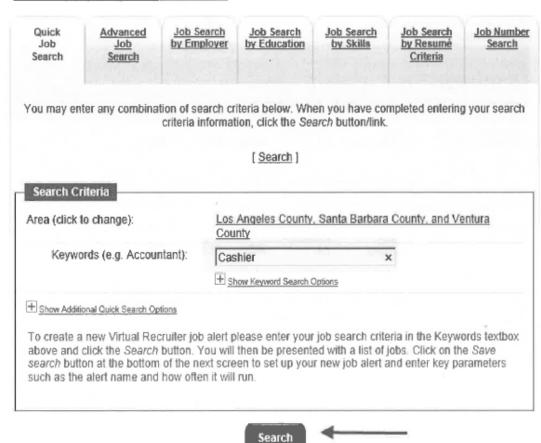


Enter your job search criteria and click Search

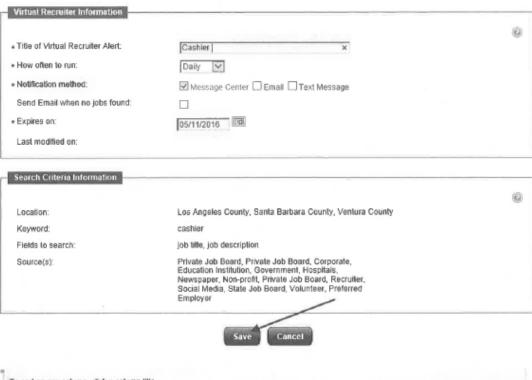
For help click the question mark icon.

Your most recent job search took place on Monday, April 11

Execute a saved job search/Virtual Recruiter

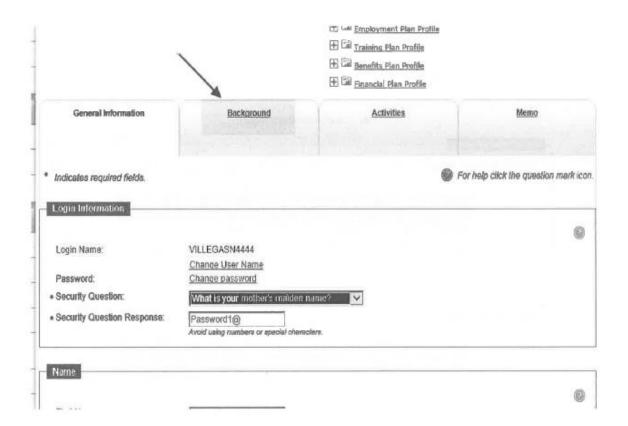


Enter Virtual Recruiter Information and save

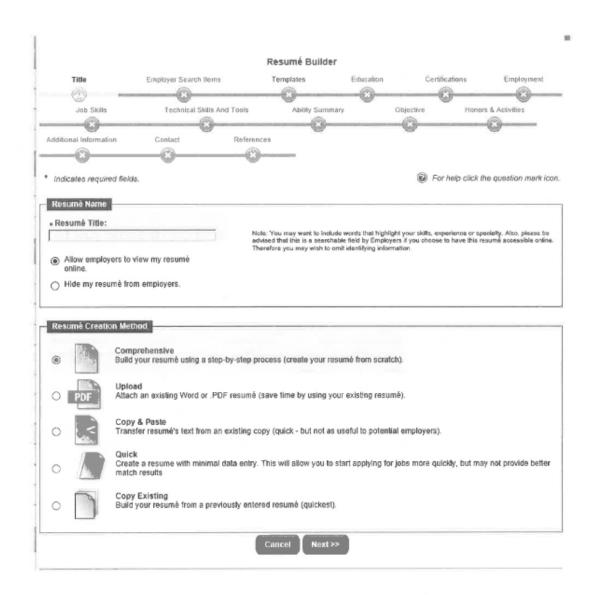


Title	Expires	Schedule	Next Run	Notification	Action	Select
Cashier	5/11/2016	Daily	4/12/2016	Message Center	Rup	0
						Dete
		- 14	◀ Page 1 ♥ of 1	▶ H	R	ows 50 V

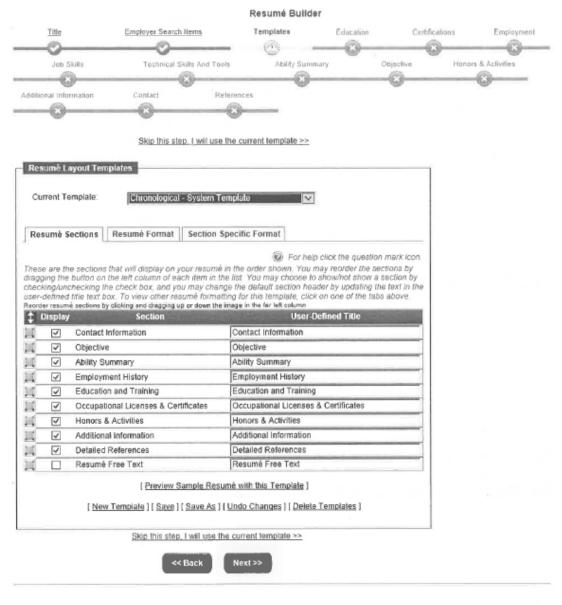
Select the Background Tab



We encourage to follow the <u>Comprehensive Method</u> –Step by Step process



^{*}Remember to enter a Resume Title, click Next to begin the step by step process



Note: These are the sections that will display on your resumé in the order shown. You may reorder the sections by dragging the button on the left column of each item in the list. You may choose to show/not show a section by checking/unchecking the check box, and you may change the default section header by updating the text in the user-defined title text box.

Continue entering the required information for each section

How to create a Resume

From the Quick Menu select the Resume Builder tab



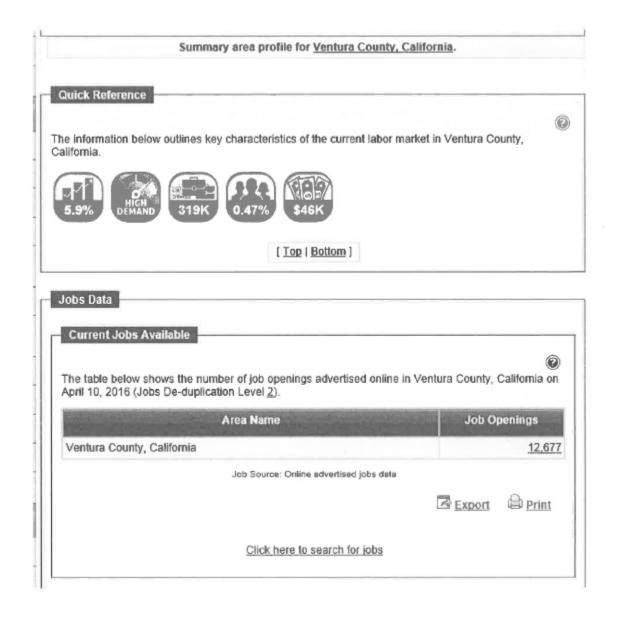
Labor Market Services

This area provides an overview of the Labor Market information that can be found in the <u>Area Profile</u>. Customer can more individually assis in finding work that best meets their needs.

Go to My Dashboard page, Labor Market Services Tab select Area Profile



System will display Area Summary



Where to Find the Training Videos

- ■Go to <u>www.caljobs.ca.gov</u>
- ■On the Splash page go to More Career
 Services (double click on Learn more)
- Scroll down and click on the <u>Learning</u>
 <u>Center</u>
- ■Videos are locate in the

Individual Courses Tab

(g) All AJCC staff has received training on serving individuals with barriers to employment, including customers with disabilities

One System for All and All for One Training.

箍



CWA Presents:

EDD Traveling Disability Resource Coordinator Training

One System for All and All for One: Serving People with Disabilities - All of Us Can, but Do We?

Coming to the Ventura Region:
Thursday May 24th, or Friday May 25th, 2018
9:00 AM - 4:00 PM
West Oxnard Job and Career Center (AJCC)
2901 N. Ventura Rd., Suite 310, Oxnard, CA 93036

This training is brought to you by EDDs Disability Employment Initiative (DEI) team. Join us for a 1-day session in 4 modules to bring your region best practices and perspectives discovered through CA's DEI efforts to improve service delivery to Individuals with Disabilities in your region. This training will be offered twice and will present the same information at both sessions May 24th and 25th, 2018. Modules offered include:

- 1. One System for All and All for One
 - Serving People with Disabilities: All of Us Can, but Do We?
- 2. Here an Acronym, There an Acronym
 - o What is the DEI, DEA and IRT, and what do they have to do with PWD and WIOA?
- 3. We Need a Driver
 - o The Disability Resource Coordinator (DRC) Defined
- 4. To Politeness and Beyond!
 - Disability Awareness, Sensitivity and Etiquette

CLICK TO REGISTER

An agenda can be found on the next page. We look forward to seeing you there!!!

Additional Information:

Parking: Parking at this location is ****FREE****

Food/Refreshments/Lunch: Unfortunately, we cannot offer food, beverages or other refreshments for this event; please plan accordingly. For lunch, the West Oxnard Job and Career Center is closely located near The Collection Riverpark which is host to a number of eateries. You may click the following link for a listing of available restaurants: The Collection Riverpark Dining

Accommodations:

CWA and the EDD are equal opportunity employers. Auxiliary aids and services are available upon request to individuals with disabilities. Requests for services, aids, and/or alternate formats need to be made 72 hours prior to the event by calling Brandon Anderson of CWA at 916.325.1610 (voice). TTY users, please call the California Relay Service at 711. Requests may also be submitted by email to banderson@calworldorce.org.



Windmills Training with Department of Rehabilitation.

WINDMILLS

This program is designed for Human Resource, hiring managers and supervisors to successfully include persons with disabilities as an excellent labor resource. It focuses on attitudes and human factors, as well as concerns and issues related to legal requirements and accommodation. Participants will:



- Explore the fears, biases and myths that create barriers for employees who become disabled through work or non-work related injuries and illnesses.
- Provide effective techniques for hiring and increasing the retention of employee's with disabilities.
- \bullet Create a catalyst for integrating these techniques and resources strategically into existing Diversity programs.

This presentation is a disability attitude change program that addresses the roots of emotions, fear and lack of knowledge from which unconscious and unintended acts of bias arise. The intent of the program is to focus on abilities and the diversity of our workforce.

(h) All AJCC staff has received training on providing excellent customer service and customer-centered design.

Civic Solutions Initiatives Training.

2.) Civic
Solutions
Initiatives
- Works,
LLC (CSI Works)

Case Management: Key to High Performance and High-Quality Customer Service Customer Career data driven
Assessment and recommendations
Planning, Customer Skills what services are
Assessment Strategies, appropriate. Done
Motivating Staff and correctly, the Can
Building Capacity, Coach (Case Mana
Performance — maintains complication and creates a file
Contractual that is always read
Performance Goals, be audited. This sy
Case Management supports high qua

Course Description:

AJCC Staff will hear how to engage and retain both job seekers and employers. The proactive support allows staff to get a realistic snapshot of each client, develop a strategy to overcome barriers, and objectively document each interaction. As we learn about the history of each client, we make data driven recommendations on appropriate. Done correctly, the Career Coach (Case Manager) maintains compliance and creates a file system that is always ready to be audited. This system supports high quality Follow-Up and maximizes program performance.

Learning Objectives:

- How to Engage clients
- How to Document status
- How to build successful foundations for client success
- How to execute plans that support employees and employers.

Creating CEO's Training.



Creating CEOs

Session . County of Ventura . 9 hours . \$0.00

Calendar View

Print

View Event

Creating CEO's is an essential customer service skills workshop for all service providers who interact with internal/external customers. Training is MANDATORY for all HSA employees.

Event Information

Event Title: Creating CEO's

Start Date: 7/6/2016 Start Time: 8:00 AM End Time: 5:00 PM

Short Description: CBS 1-IV & Support staff: Creating CEO's is an essential customer service skills workshop for all service providers who interact with internal/external customers. Training is MANDATORY for all HSA employees.

Long Description: Creating CEOs is based on the idea that an organization's services are embedded in the customer's experience. The purpose of this mandatory training is to build customer satisfaction by empowering employees to take ownership of their customer experiences. It will benefit employees who interact with customers over the phone or in-person and those who offer internal support to co-workers. You will acquire the skills and the motivation to take personal ownership to exceed your customer's expectations. This training will go beyond conventional customer service training programs. Training Goals: • Create a customer-focused organization, by establishing common language, goals, and skills for frontline and internal service providers. • Improve customer satisfaction by providing employees with the skills and beliefs to take ownership of customer experiences, prevent customer dissatisfaction, and resolve complaints when they occur. • Show respect, integrity, and establish rapport with all customers • Build cooperation and team spirit among staff. Motivate and reward outstanding service by including an employee recognition program called The GEMs (Going the Extra Mile) Reward Program. • Create management support for the implementation and reinforcement of service skills and the building of a lasting customerfocused culture. • Improve teamwork with ownership hand-offs, internal services, and shared solutions to ensure seamless positive customer experience.

Location: 855 Partridge Dr. Ventura CA 93003

Event Room: Cottonwood

(i) All AJCC has received training on sector strategies, career pathways, job quality and high road training partnerships.

The AJCC provided training for sector strategies, career pathway and job quality to all Title I employees. Training for all AJCC staff is in progress for a future date



SKILLS ATTAINMENT FOR UPWARD MOBILITY ALIGNED SERVICES FOR SHARED PROSPERITY

Ventura County Local Workforce Development Plan

Workforce Innovation and Opportunity Act (WIOA) for Program Years 2017-2020

FEBRUARY 28, 2017

SECTION 3 LOCAL PLAN

The chart below, "Building a Competitive Workforce Pipeline in Ventura County," ² describes how strategies, combined with available resources, provide for the skill development available from the area's providers of training, and how these skills result in the desired outcomes: sector priorities, well-paying jobs, career paths, and recognized credentials. (See Figure 2)

Figure 2 REGIONAL STRATEGY BUILDING A COMPETITIVE WORKFORCE PIPELINE IN VENTURA COUNTY Resources Skill Development **High-Demand Jobs** WIOA Title I Applied Sector Allocated knowledge Professional priorities Competitive Certificates/ School Regional Other WIOA credentials Livable wages · AJCC partners Career Graduate School pathways Collaborative Defined skills/ Sustainable/ Non-WIOA Four-Year adaptable qualifications Education Demand-driver College Adun Resenty Work Business Industry-Economic Aligned Community development recognized College Labor credentials/ Integrated Community certificates Vocational/ organizations In-School Adult Schoo Trade School Leveraged Career High School Counties Apprentice pathways Middle Employer State Program Federal School engagement After-School Employer Multiple-region On-the-Job Elementary commitment to collaboratives School Training hiring/training Professional Pre-School associations Foundations Investors UNDER TION

Support for Service Alignment and Implementation of Policies in State Plan

The WDBVC plan is formulated to achieve three policy objectives: Fostering "demand-driven skills attainment"; enabling upward mobility for Ventura County's workforce; and aligning, coordinating, and integrating programs and services to economize limited resources. These policy objectives will be achieved by the implementation of seven local workforce strategies that operate, or will operate, as the mechanism for implementing regional coordination to support service alignment and policy implementation.

WDBVCS even Strategies:

- 1. Building Sector Strategies
 - a. Organizing Industry To Strategize/Address Common Workforce Needs

² Workstorce Deuelopment Board of Ventria County (WDB), WDB and WDB Committees, <u>http://www.ktbrceuentriacountv.org</u>

SECTION 3 LOCAL PLAN

Using economic and labor market data, the WDBVC has identified four industry sectors that are best positioned within Ventura County to makegains in jobs and income: Business Services, Clean/Green, Healthcare, and Manufacturing. These sectors correspond to four existing business-led sector committees (all actively meeting six times annually) in which businesses, representatives of labor, education, and workforce collaborate to identify skills shortages and to recommend appropriate career pathways.

Organizing Workforce/Education Professionals to Provide Training/Education to Meet Industry Needs

The WDBVC has collaborated with 21 workforce and education partners through regular and ad-hoc meetings to communicate industry needs and skills gaps. The education partners have utilized this information for their Career Technical Education (CTE) and articulation programs.

c. Developing a Plan to Connect Job Seekers with Relevant Skillsets to Industries that Are Hiring Through policy directives, sector committee Labor Market Information Division (LMID) research and the activity of the AJCC partners, the WDBVC connects job seekers with relevant skill sets to industries that are hiring with good wages and upward mobility. Current initiatives in place or in development include: identifying skills standards and offering industry-valued certificates; identifying articulated career pathways; aligning relevant programs among training providers; holding joint regional sector meetings to identify common challenges and remedies for career pathways; the Slingshot Healthcare Care Coordinator Pathway Project; and Ex-Offender Re-Entry job placement.

2. Building Career Pathways Strategies

WDBVC initially identified four priority sectors: Manufacturing, Healthcare, Business Services, and Clean/Green for targeted strategies and actions. These four sectors have ongoing business needs for skilled local talent, potential for growth and opportunities for living wage jobs with career paths. Career pathways within these four sectors allow for progressive skills development, progressive wage increases and multiple entry and exit points through education and training programs that are based on labor market data. The Ventura County Office of Education (VCOE), Ventura County Adult Education Consortium (VCAEC), Ventura County Community College District (VCCCD) and the WDBVC have individually and jointly brought stakeholders from around the County (business, organized labor, and education) to leverage resources, track and build consensus on the career pathways that best meet the needs of the local economy. Examples of career pathways development are exemplified in the collaboration between the county community colleges, adult schools, and high schools. California Career Pathways Trust (CCPT) grants to Ventura County Office of Education (VCOE), and Ventura County Community College District (VCCCD) have enabled secondary and post-secondary schools to collaborate in offering career pathways throughout Ventura County public schools. Additionally over 200 Ventura County employers participated in student career connections.3 (See Appendix B)

3. Organizing Strategies Regionally

The WDBVC workforce strategy will include ongoing skills attainment that is supportive of regional growth industry sectors and enabled by a braided, leveraged workforce system that addresses

Ventura County Local Workforce Development Plan: Program Years 2017-2020

³ VC Innovates 2015-16 Innovates Results , <u>http://ycinnovates.org/</u>

SECTION 3 LOCAL PLAN

business-driven demands and worker needs for well-paid, steady employment. WDBVC has actively collaborated with the 21 workforce and education entities in a supportive capacity regarding industry sector career pathways and workforce development strategies. WDBVC has entered into agreements with mandated and voluntary partners and stakeholders to ensure implementation of an integrated, job driven service delivery system that provides job seekers (specifically individuals with barriers to employment) with the skills and credentials necessary to secure and advance in career pathways and enable employers to identify and hire skilled workers and grow their businesses.

4. Building Earn and Learn Strategies

The Local Board will continue to provide WIOA Title I adult and dislocated worker training activities at the comprehensive American Job Center of California (AJCC) location in Oxnard, CA, and at the affiliate AJCC site in Simi Valley, CA. Eligible individuals will have access to Individual Training Accounts (ITAs) and On-the-Job Training. (OJT). In addition, eligible employers benefit from Incumbent Worker Training (IWT), which includes coordination of Title I and Employment Training Panel (ETP) funding. The Local Plan policy supports the "earn and learn" model using training and education practices that combine applied learning opportunities with compensation. The success of earn and learn programs depends on sustained employer engagement, and where appropriate, the board engages the involvement of organized labor, especially as this pertains to the development of apprenticeship programs. The plan has identified eight apprenticeship programs in the region, for example, adult education offers culinary pre-apprenticeship training.

5. Building Supportive Services Strategies

WDBVC has collaborated regionally to establish policies and procedures for supportive services to ensure that participants with barriers to employment can succeed in pursuing regional sector pathways. Services may include, but are not limited to: books and training supplies, tools required for employment, clothing required for interviews, employment or training, transportation reimbursement (training only), needs-related payments (WIOA-funded training only), automobile insurance, bus passes, automobile registration, and supportive vision/optical. Additionally, WDBVC has standing policies for reasonable accommodation as required. Other services not listed above include: financial coaching for veterans, home ownership counseling and loans through the "Keep Your Home California" program; free access to online interactive interviewing preparation; free job coaching workshops; and multiple-agency workforce services for ex-offenders.

6. Building Integrated Service Delivery Strategies

Nineteen AJCC partners have agreed, through the Phase I and Phase II MOUs, to integrate service delivery and braid resources to ensure access to a comprehensive menu of services tailored to the individual's needs. Partners will agree to achieve program alignment and assure access to the broad array of services that will facilitate program completion. Partners will strive to work together to coordinate assessment and delivery of services

7. Building Cross-System Data Capacity

Under this plan, the WDBVC will identify opportunities to work with AJCC partners to share and, wherever possible, integrate both diagnostic and performance data to optimize program performance of all AJCC partners. This effort depends on the ultimate creation of a software system that is accessible to core and system partners alike.