

Procurement Department
Buyer Worksheet

BID #				1.		2.		3.		4.		5.		6.		7.		8.		9.		
5520			Name of Vendor/Company		RACEWAY FORD		HOBLIT MOTORS		FRONTIER FORD		THEODORE ROBINS FORD		FAIRVIEW FORD SALES		SOUTH BAY FORD		BARBER FORD		REDLANDS FORD		H W HUNTER INC	
Bid Opening			Phone Number		619 449-2379		530 666-7931		909 592-5349		949 488-0338		909 386-0281		310 706-6082		805 642-6701		909 793-3211		661 810-8635	
11/5/2009			Fax Number		619 449-8883		530 666-7992		909-592-5390		949 515-1325		909 386-0292		310 706-6083		805 289-1171		909 307-3675		425 787-8779	
Buyer			City		Riverside, Ca		Woodland, Ca		Santa Clara, CA		Costa Mesa, CA		San Bernardino, CA		Hawthorne, CA		Ventura, CA		Redlands, CA		Lancaster, CA	
Maria Moreno			Quoted By		Lyle Nielsen		Dwane Galatti		Virginia Hayer Melinda Lake		Greg Place		Todd Eff		Truman E Williams		Jan Harmonson		Jerry Timper		William Czirr	
			Payment Terms		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days	
			Payment Discount		None		\$500.00/Each Unit		\$500.00/Each Unit		10%		None		\$250.00/Each Unit		None		None		\$300.00/Vehicle	
			FOB Point		Destination		Destination		Destination		Destination		Destination		Destination		Destination		Destination		Destination	
			Availability (in days)		90-150 Days		120 Days		70-180 Days		60-120		90-120 Days		120 Days		90 days		90-120		120-150 Days	
Item	Qty	U/M	Description		U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL
1	1	EA	New 2010 Ford Transit Connect S7C XL w/Rear Door Privacy Glass or Equal		\$19,770.00	\$19,770.00	\$20,198.00	\$20,198.00	\$20,300.00	\$20,300.00	\$21,769.81	\$21,769.81	\$19,593.00	\$19,593.00	\$19,738.93	\$19,738.93	\$19,234.00	\$19,234.00	\$19,529.00	\$19,529.00	NO BID	
			Per Spec #T10-7CC																			
2	1	EA	New 2010 Ford Transit Connect S6A XL w/Side & Rear Door Privacy Glass or Equal		\$19,832.00	\$19,832.00	\$20,260.00	\$20,260.00	\$20,400.00	\$20,400.00	\$21,838.70	\$21,838.70	\$19,693.00	\$19,693.00	\$19,800.93	\$19,800.93	\$19,296.00	\$19,296.00	\$19,595.00	\$19,595.00	NO BID	
			Per Spec #T10-7WC																			
3	19	EA	New 2010 Ford Transit 4Dr Wagon XLT or Equal		\$20,757.00	\$394,383.00	\$21,420.00	\$406,980.00	\$21,300.00	\$404,700.00	\$22,895.37	\$435,012.03	\$20,796.00	\$395,124.00	\$20,797.93	\$395,160.67	\$20,297.00	\$385,643.00	\$20,558.00	\$390,602.00	NO BID	
			Per Spec #T1-8TV																			
4	1	EA	New 2010 9,000 lb GVWR 2DR Regular Cab Ford F-250 F2B Super Duty XL 4WD Pickup 137" WB or Equal		\$21,871.00	\$21,871.00	\$22,711.00	\$22,711.00	\$22,300.00	\$22,300.00	\$22,515.91	\$22,515.91	\$21,698.00	\$21,698.00	\$23,779.32	\$23,779.32	\$20,245.00	\$20,245.00	\$19,292.00	\$19,292.00	\$24,312.00	\$24,312.00
			Per Spec #T10-22																			
5	1	EA	New 2010 Ford Ranger R1F 4WD Super Cab 126" WB XL or Equal		\$17,797.00	\$17,797.00	\$20,744.00	\$20,744.00	\$18,000.00	\$18,000.00	\$19,425.39	\$19,425.39	\$17,296.00	\$17,296.00	\$20,196.85	\$20,196.85	\$19,899.00	\$19,899.00	\$19,976.00	\$19,976.00	NO BID	
			Per Spec #T10-15EX4																			
5a	1	EA	ADD FOR: 6.1: Power Windows		\$732.00	\$732.00	\$660.00	\$660.00	\$390.00	\$390.00	\$693.00	\$693.00	NO BID		\$647.00	\$647.00	\$525.00	\$525.00	NO BID		NO BID	
6	3	EA	New 2010 Ford F-150 F1C 2DR Regular Cab 126" WB Pickup or Equal		\$15,262.00	\$45,786.00	\$15,821.00	\$47,463.00	\$15,600.00	\$46,800.00	\$17,015.39	\$51,046.17	\$14,997.00	\$44,991.00	\$16,151.85	\$48,455.55	\$15,650.00	\$46,950.00	\$15,716.00	\$47,148.00	\$18,290.00	\$54,870.00
			Per Spec #T10-17																			
6a	3	EA	ADD FOR: 6.1: Class IV Receiver Hitch		\$290.00	\$870.00	\$291.00	\$873.00	\$291.00	\$873.00	\$323.33	\$969.99	\$295.00	\$885.00	\$350.00	\$1,050.00	\$291.00		\$291.00	\$873.00	INCLUDED	
7	1	EA	New 2010 Ford Ranger R1A 2WD Reg Cab 112" WB XL or Equal		\$13,297.00	\$13,297.00	\$14,695.00	\$14,695.00	\$13,600.00	\$13,600.00	\$14,718.72	\$14,718.72	\$12,598.00	\$12,598.00	\$14,965.85	\$14,965.85	\$12,599.00	\$12,599.00	\$14,565.00	\$14,565.00	NO BID	
			Per Spec #T10-15																			
7a	1	EA	ADD FOR: 6.1: Power Windows		\$620.00	\$620.00	\$542.00	\$542.00	\$390.00	\$390.00	\$382.22	\$382.22	NO BID		\$355.00	\$355.00	\$399.00	\$399.00	NO BID		NO BID	
8	2	EA	New 2010 Ford F350 DRW 141" WB Super Duty XL Reg Cab 60" CA or Equal		\$20,537.00	\$41,074.00	\$21,104.00	\$42,208.00	\$21,000.00	\$42,000.00	\$21,720.36	\$43,440.72	\$20,297.00	\$40,594.00	\$22,085.32	\$44,170.64	\$18,799.00	\$37,598.00	\$18,312.00	\$36,624.00	NO BID	
			Per Spec #T10-24DRW																			
9	1	EA	Nw 2010 Fullsize Pickup Ford F-150 X1E 4WD Ext Cab 145" WB XL or Equal		\$21,997.00	\$21,997.00	\$23,071.00	\$23,071.00	\$22,400.00	\$22,400.00	\$24,154.28	\$24,154.28	\$21,693.00	\$21,693.00	\$23,472.85	\$23,472.85	\$22,950.00	\$22,950.00	\$23,137.00	\$23,137.00	NO BID	
			Per Spec #H10-18EX4																			
10	2	EA	New 2010 Fullsize Pickup Ford F-250 X2B 4WD Super Cab 142" WB XL or Equal		\$24,731.00	\$49,462.00	\$24,940.00	\$49,880.00	\$25,050.00	\$50,100.00	\$25,094.80	\$50,189.60	\$24,396.00	\$48,792.00	\$26,170.32	\$52,340.64	\$22,817.00	\$45,634.00	\$23,188.00	\$46,376.00	\$27,627.00	\$55,254.00
			Per Spec #H10-22EX4																			
			Subtotal			\$647,491.00		\$670,285.00				\$706,156.54		\$642,957.00		\$664,134.23		\$630,972.00		\$637,717.00		\$134,436.00
			Sales Tax (8.25%)			\$53,418.01		\$55,298.51				\$58,257.91		\$53,043.95		\$54,791.07		\$52,055.19		\$52,611.65		\$11,090.97
			Freight																			
			(less billing terms)					\$16,000.00				\$16,000.00				\$8,000.00					\$9,600.00	
			Other																			
			Evaluation Total			\$700,909.01		\$709,583.51				\$700,888.87		\$687,973.00		\$696,000.95		\$710,925.30		\$683,027.19		\$690,328.65

Procurement Department
Buyer Worksheet

BID #					10.		11.		12.		13.		14.		15.		16.		17.		
5520			Name of Vendor/Company		PARADISE CHEVEROLET		PASO ROBLES FORD		STAR FORD		WONDERIES FLEET GROUP		REYNOLDS BUICK, INC		DOWNTOWN FORD		JACK GOSCH FORD		TRANS-WEST TRUCK CENTER		
Bid Opening			Phone Number		805 647-0111		805 239-3673		818 502-4613		626 457-5590		805 963-1448		916 442-6931		949-200-7782		909 428-5304		
11/5/2009			Fax Number		805 535-6105		805 239-2683		818 507-9609		626 457-5593		805 963-0448		916 491-3138		949-209-8947		909 829-1453		
Buyer			City		Ventura, CA		PASO ROBLES		GLENDALE		Alhambra, CA		Covina, CA		Sacramento, CA		Hemet, CA		Fontana, CA		
Maria Moreno			Quoted By		Bob Lewis		Charlie McCarren		Mike Nickoloff		Mike Ladner		John F Slavin		Dave Forbes		Cliff Rice		David Pratt		
			Payment Terms		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		Net 30 Days		
			Payment Discount		N/A		None		None		10%		2%		None		10%		None		
			FOB Point		Destination		Destination		Destination		Destination		Destination		Destination		Destination		Destination		
			Availability (in days)		90-130 Days		75-120 Days		180 Days		60-120 Days		60-180 Days		90 Days		120-180 Days		180 Days		
Item	Qty	U/M	Description		U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	
1	1	EA	New 2010 Ford Transit Connect S7C XL w/Rear Door Privacy Glass or Equal		NO BID		\$19,688.00	\$19,688.00	\$19,587.00	\$19,587.00	\$21,654.45	\$21,654.45	NO BID		\$19,442.00	\$19,442.00	\$21,521.03	\$21,521.03	\$20,014.00	\$20,014.00	
			Per Spec #T10-7CC																		
2	1	EA	New 2010 Ford Transit Connect S6A XL w/Side & Rear Door Privacy Glass or Equal		NO BID		\$19,750.00	\$19,750.00	\$19,649.00	\$19,649.00	\$21,712.23	\$21,712.23	NO BID		\$19,645.00	\$19,645.00	\$21,589.92	\$21,589.92	\$20,078.00	\$20,078.00	
			Per Spec #T10-7WC																		
3	19	EA	New 2010 Ford Transit 4Dr Wagon XLT or Equal		NO BID		\$20,747.00	\$394,193.00	\$20,646.00	\$392,274.00	\$22,977.78	\$436,577.82	NO BID		\$20,605.00	\$391,495.00	\$22,697.70	\$431,256.30	\$21,071.00	\$400,349.00	
			Per Spec #T1-8TV																		
4	1	EA	New 2010 9,000 lb GVWR 2DR Regular Cab Ford F-250 F2B Super Duty XL 4WD Pickup 137" WB or Equal		NO BID		\$23,609.00	\$23,609.00	\$22,593.00	\$22,593.00	\$22,485.56	\$22,485.56	\$25,280.61	\$25,280.61	\$20,299.00	\$20,299.00	\$22,028.13	\$22,028.13	\$22,670.00	\$22,670.00	
			Per Spec #T10-22																		
5	1	EA	New 2010 Ford Ranger R1F 4WD Super Cab 126" WB XL or Equal		\$19,851.40	\$19,851.40	\$20,186.00	\$20,186.00	\$20,080.00	\$20,080.00	\$19,335.56	\$19,335.56	\$19,892.86	\$19,892.86	\$19,218.00	\$19,218.00	\$21,952.06	\$21,952.06	\$17,956.00	\$17,956.00	
			Per Spec #T10-15EX4																		
5a	1	EA	ADD FOR: 6.1: Power Windows		\$578.00	\$578.00	NO BID		\$980.00	\$980.00	NO BID		\$459.18	\$459.18	\$632.00	\$632.00	\$725.00	\$725.00	\$755.00	\$755.00	
																			\$18,711.00		
6	3	EA	New 2010 Ford F-150 F1C 2DR Regular Cab 126" WB Pickup or Equal		\$18,692.50	\$56,077.50	\$15,936.00	\$47,808.00	\$15,811.00	\$47,433.00	\$16,613.34	\$49,840.02	\$18,397.96	\$55,193.88	\$15,156.00	\$45,468.00	\$17,229.83	\$51,689.49	\$15,608.00	\$46,824.00	
			Per Spec #T10-17																		
6a	3	EA	ADD FOR: 6.1: Class IV Receiver Hitch		\$595.00	\$1,785.00	\$291.00	\$873.00	\$291.00	\$873.00	\$325.00	\$975.00	\$331.63	\$994.89	\$300.00	\$900.00	\$325.00	\$975.00	\$350.00	\$1,050.00	
																			\$15,958.00		
7	1	EA	New 2010 Ford Ranger R1A 2WD Reg Cab 112" WB XL or Equal		\$15,217.05	\$15,217.05	\$14,774.00	\$14,774.00	\$14,668.00	\$14,668.00	\$14,433.34	\$14,433.34	\$15,290.82	\$15,290.82	\$13,994.00	\$13,994.00	\$16,134.28	\$16,134.28	\$13,361.00	\$13,361.00	
			Per Spec #T10-15																		
7a	1	EA	ADD FOR: 6.1: Power Windows		\$575.00	\$575.00	NO BID		\$862.00	\$862.00	NO BID		\$459.18	\$459.18	\$632.00	\$632.00	\$385.00	\$385.00	\$755.00	\$755.00	
																			\$14,116.00		
8	2	EA	New 2010 Ford F350 DRW 141" WB Super Duty XL Reg Cab 60" CA or Equal		NO BID		\$21,714.00	\$43,428.00	\$20,698.00	\$41,396.00	\$20,845.56	\$41,691.12	\$22,367.35	\$44,734.70	\$18,785.00	\$37,570.00	\$20,492.58	\$40,985.16	\$20,836.00	\$41,672.00	
			Per Spec #T10-24DRW																		
9	1	EA	Nw 2010 Fullsize Pickup Ford F-150 X1E 4WD Ext Cab 145" WB XL or Equal		\$25,204.16	\$25,204.16	\$23,340.00	\$23,340.00	\$23,236.00	\$23,236.00	\$24,175.56	\$24,175.56	\$24,785.71	\$24,785.71	\$22,368.00	\$22,368.00	\$25,245.39	\$25,245.39	\$22,574.00	\$22,574.00	
			Per Spec #H10-18EX4																		
10	2	EA	New 2010 Fullsize Pickup Ford F-250 X2B 4WD Super Cab 142" WB XL or Equal		NO BID		\$25,930.00	\$51,860.00	\$24,914.00	\$49,828.00	\$28,153.34	\$56,306.68	\$27,693.88	\$55,387.76	\$23,367.00	\$46,734.00	\$25,283.69	\$50,567.38	\$25,339.00	\$50,678.00	
			Per Spec #H10-22EX4																		
			Subtotal			\$119,288.11		\$659,509.00		\$653,459.00		\$709,187.34		\$242,479.59		\$638,397.00		\$705,054.14		\$658,736.00	
			Sales Tax (8.25%)			\$9,841.27		\$54,409.49		\$53,910.37		\$58,507.96		\$20,004.57		\$52,667.75		\$58,166.97		\$54,345.72	
			Freight (less billing terms)										\$76,769.53		\$5,249.68				\$76,322.11		
			Other																		
			Evaluation Total			\$129,129.38		\$713,918.49		\$707,369.37		\$690,925.77		\$257,234.48		\$691,064.75		\$686,899.00		\$713,081.72	