

ADVERTISEMENT FOR PROPOSAL

**LEASE OF LAND PARCEL TO CONSTRUCT AND OPERATE A
CONVENTIONAL HANGAR FACILITY
CAMARILLO AIRPORT, CAMARILLO, CALIFORNIA**

The County of Ventura, CA (hereinafter "The County" or "County") and its Department of Airports (hereinafter "Airport") is requesting Proposals ("Proposals") for the lease of certain real property at the Camarillo Airport (CMA) in Camarillo, California, to a qualified, business entity that has expressed interest to operate or expand operations at the Camarillo Airport, to construct a conventional hangar facility for the purpose of operating as a LIMITED SERVICE AERONAUTICAL SERVICE PROVIDER (Limited Service ASP) to include a corporate flight department, to provide large aircraft storage, and/or to provide other limited aeronautical services as described in the Airport's Required Minimum Standards for Aeronautical Services. The site is a single location available for development that has been previously depicted in the Airport Master Plan as four separate sites designated for Limited Service ASPs.

This is a unique aviation opportunity in southern California and is one of the few remaining sites available for development on the Camarillo airport property. This site is positioned to be integral to the development and enhancement of airport services at a vital transportation hub serving all of Ventura County and its economic growth, as well as providing world class services to leisure and business customers in the region.

Proposals will be received at the Department of Airports until **3:00 PM PST, April 2, 2018**, at which time **only the names of the Proposers will be announced**. Any responses received later than the specified time/date and Proposals which are not signed in the appropriate place in the Proposer's Offer Section will **NOT** be accepted/considered. No facsimile, email or telephone responses will be accepted.

All responses **MUST** be sealed and clearly identified on the outside of the envelope package as: **"RFP # NE-300-1-2018-CMA – Lease of Land Parcel to Construct and Operate a Conventional Hangar Facility at Camarillo Airport"**, with the name and mailing address of the respondent shown in the top left corner of the envelope/package. **Receipt of any RFP amendments must be acknowledged by the Proposer in the submittal.** All Proposals shall be mailed/delivered to:

**County of Ventura - Department of Airports
Attn: Mr. Todd McNamee, AAE
555 Airport Way, Suite B
Camarillo, CA 93010**

ADVERTISEMENT FOR PROPOSAL (Continued)

A pre-Proposal conference will be conducted in the 2nd Floor Public Assembly Room of the Department of Airports, 555 Airport Way, Suite B, Camarillo, CA at **10:00 AM PST on Wednesday, March 7, 2018.** The scope of service and standards for the successful Proposer, as outlined in this RFP, will be discussed.

The County of Ventura reserves the right to: (1) accept or reject any or all Proposals; (2) request additional clarifying information from any Proposer; (3) to withdraw this RFP; and/or (4) waive any and/or all informalities or irregularities in any response.

The County of Ventura shall be the sole judge as to whether any Proposal submitted meets all the requirements of this solicitation. Proposals not meeting the requirements of this solicitation, in the sole discretion of the County, may be deemed non-responsive.

This solicitation does not commit the County to: (1) award a Contract, (2) pay any costs incurred in the preparation of a response to this solicitation, (3) procure or contract for services listed herein.

SS:

Todd McNamee, AEE
Director of Airports